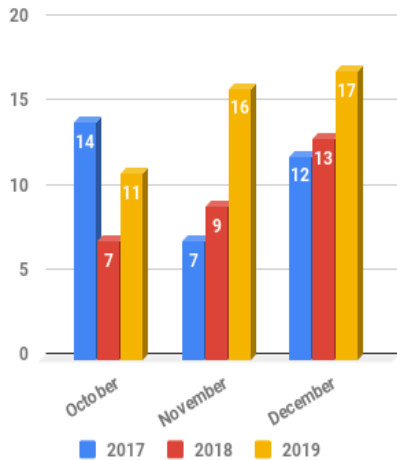




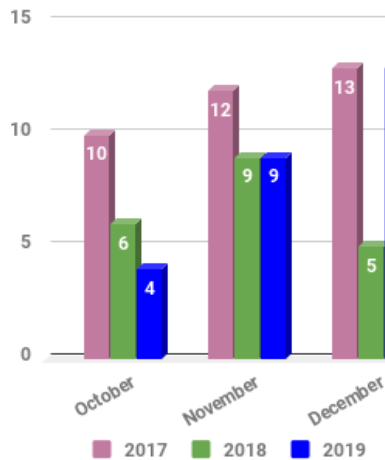
# 2019 Q4 MARKET REPORT

## SANIBEL STATS Q4

### Sanibel Single Family # of Sales



### Sanibel Condo # of Sales



### Single Family

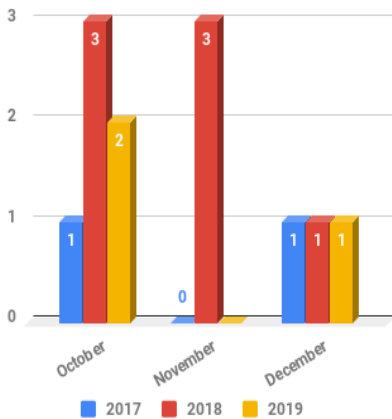
|                          |              |
|--------------------------|--------------|
| Listings Sold            | 44           |
| Total Sold Volume        | \$40,515,000 |
| Average Sale Price       | \$920,795    |
| Median Sale Price        | \$757,000    |
| Average Days on Market   | 146          |
| List to Sell Price Ratio | 93%          |
| New Listings             | 144          |

### Condo

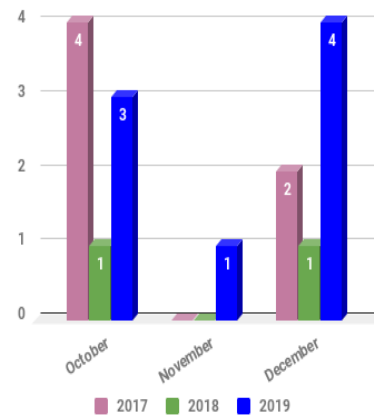
|                          |              |
|--------------------------|--------------|
| Listings Sold            | 26           |
| Total Sold Volume        | \$20,804,350 |
| Average Sale Price       | \$800,167    |
| Median Sale Price        | \$685,000    |
| Average Days on Market   | 169          |
| List to Sell Price Ratio | 95%          |
| New Listings             | 83           |

## CAPTIVA STATS Q4

### Captiva Single Family # of Sales



### Captiva Condo # of Sales



### Single Family

|                          |             |
|--------------------------|-------------|
| Listings Sold            | 3           |
| Total Sold Volume        | \$4,757,000 |
| Average Sale Price       | \$1,585,666 |
| Median Sale Price        | \$1,600,000 |
| Average Days on Market   | 414         |
| List to Sell Price Ratio | 93%         |
| New Listings             | 20          |

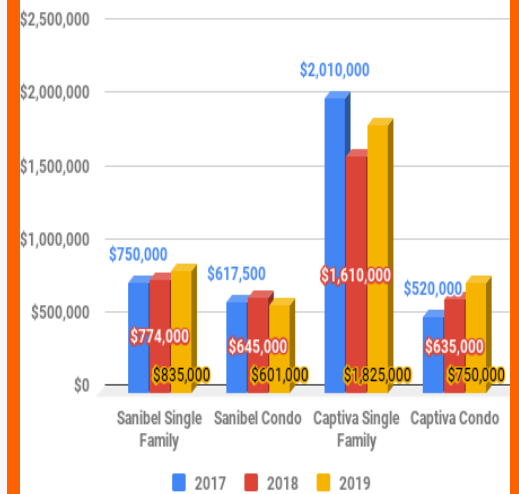
### Condo

|                          |             |
|--------------------------|-------------|
| Listings Sold            | 8           |
| Total Sold Volume        | \$8,265,250 |
| Average Sale Price       | \$1,033,156 |
| Median Sale Price        | \$489,000   |
| Average Days on Market   | 208         |
| List to Sell Price Ratio | 96%         |
| New Listings             | 15          |

## 2019 Year End

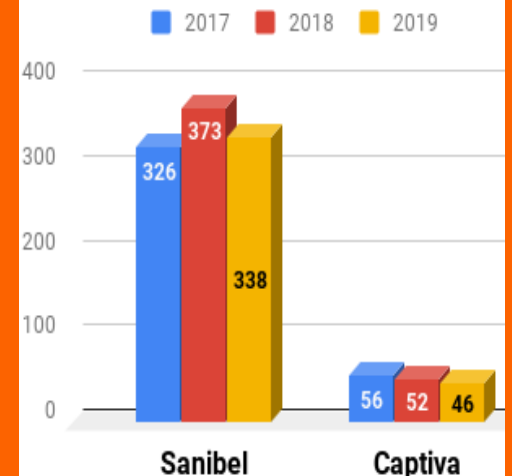
### MEDIAN SALE PRICE

#### Median Sale Price YTD



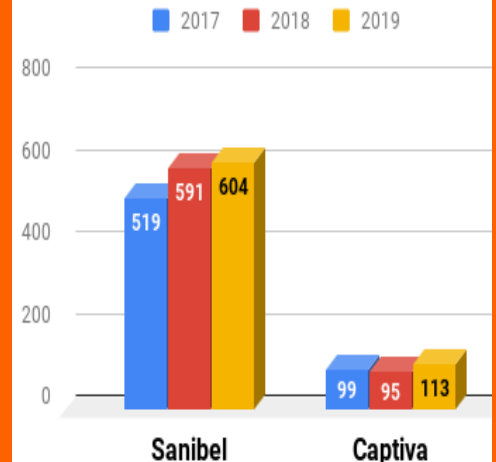
### LISTINGS SOLD

#### # of Sales YTD



### NEW LISTINGS

#### New Listings YTD



\*Source: Sanibel & Captiva Islands Association of REALTORS® Multiple Listing Service as of December 31, 2019. The Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market.