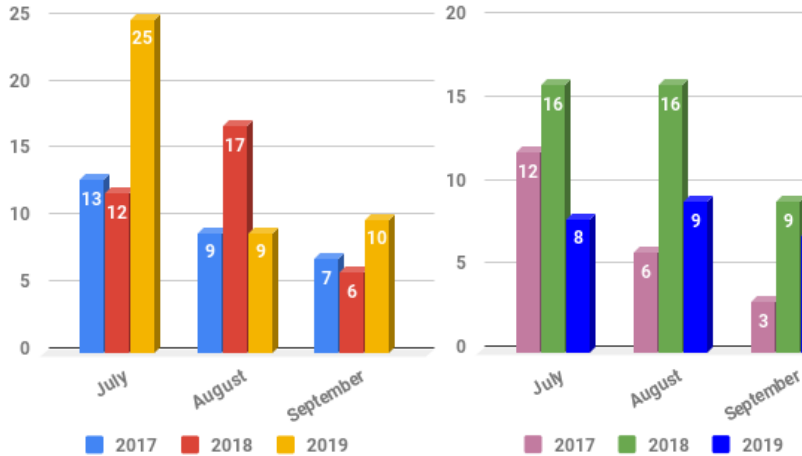




2019 Q3 MARKET REPORT

SANIBEL STATS Q3

Sanibel Single Family # of Sales Sanibel Condo # of Sales



Single Family

| | |
|--------------------------|--------------|
| Listings Sold | 44 |
| Total Sold Volume | \$38,936,550 |
| Average Sale Price | \$884,922 |
| Median Sale Price | \$721,000 |
| Average Days on Market | 212 |
| List to Sell Price Ratio | 93% |
| New Listings | 46 |

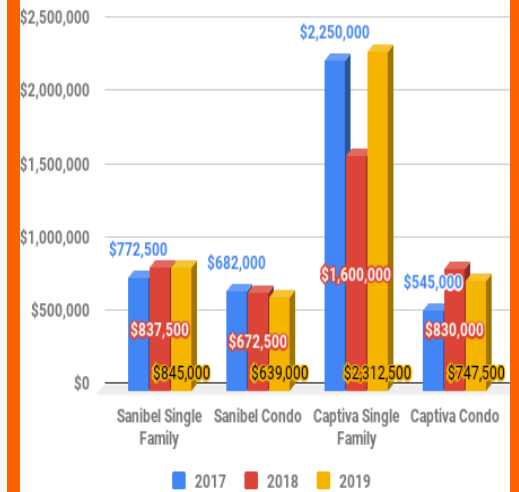
Condo

| | |
|--------------------------|--------------|
| Listings Sold | 24 |
| Total Sold Volume | \$14,377,000 |
| Average Sale Price | \$599,041 |
| Median Sale Price | \$480,000 |
| Average Days on Market | 216 |
| List to Sell Price Ratio | 95% |
| New Listings | 24 |

2019 YTD

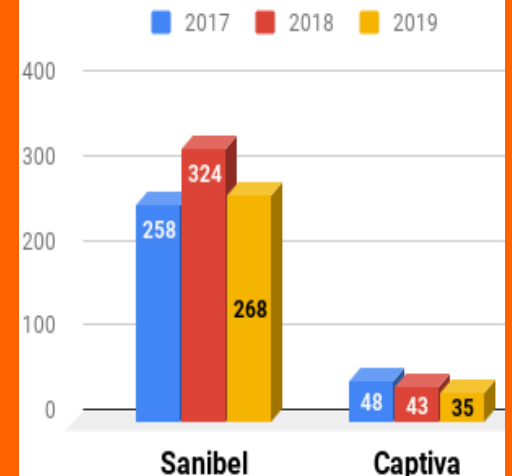
MEDIAN SALE PRICE

Median Sale Price YTD



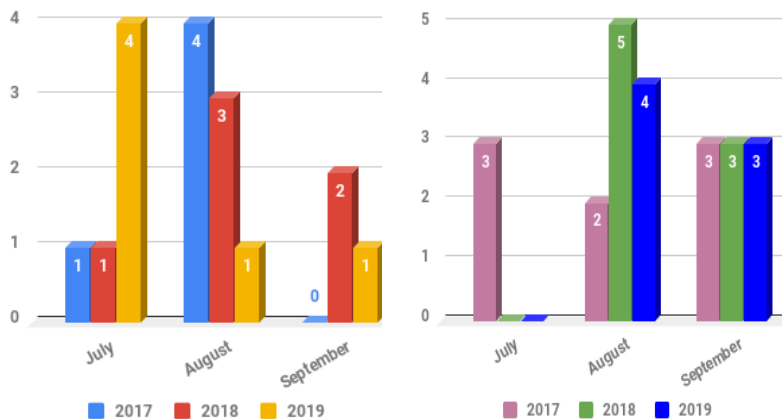
LISTINGS SOLD

of Sales YTD



CAPTIVA STATS Q3

Captiva Single Family # of Sales Captiva Condo # of Sales



Single Family

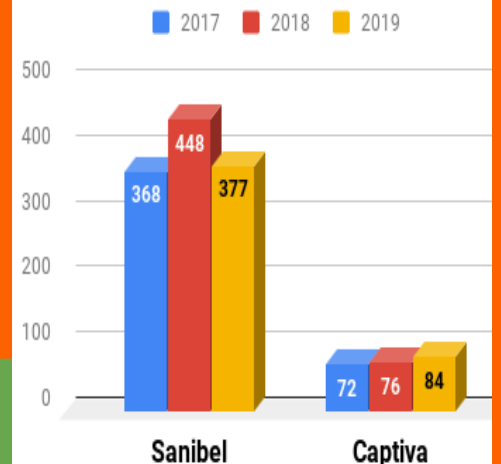
| | |
|--------------------------|--------------|
| Listings Sold | 6 |
| Total Sold Volume | \$17,763,055 |
| Average Sale Price | \$2,960,509 |
| Median Sale Price | \$721,000 |
| Average Days on Market | 443 |
| List to Sell Price Ratio | 88% |
| New Listings | 9 |

Condo

| | |
|--------------------------|-------------|
| Listings Sold | 7 |
| Total Sold Volume | \$4,984,000 |
| Average Sale Price | \$715,000 |
| Median Sale Price | \$760,000 |
| Average Days on Market | 303 |
| List to Sell Price Ratio | 95% |
| New Listings | 12 |

NEW LISTINGS

New Listings YTD



*Source: Sanibel & Captiva Islands Association of REALTORS® Multiple Listing Service as of October 15, 2019. The Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market.